



Albuquerque's 24th Annual Bike Swap

BikeABQ's yearly fund raiser will be held:

Sale: Saturday, April 28, 2018 10 am – 3 pm

Check-in items to Sell: Thursday & Friday, April 26 & 27 10 am – 6:30 pm

Drop off Donations: Thursday & Friday, April 26 & 27 10 am – 6:30 pm

Location: Sport Systems, 6915 Montgomery NE, Albuquerque

Seller Check pick up / Claim unsold items: Saturday, April 28 4pm – 6pm

Cost to attend the Sale on Saturday: Free admission to the Sale

Cost to sell items: This fundraiser relies on the sales of items.

There is a \$1 fee / tagged item to enter the sale plus an 18% commission on sold items.

The tag fee is collected when items are checked in. The Seller receives a check for 82% of the sales price on sold items.

Contact: BikeSwap@BikeABQ.org Please email if you have questions, donations, or would like to volunteer to help

The annual Bike Swap is an event many look forward to for either selling bicycles and related items they no longer need or finding a good deal. The variety of bikes for sale over the years has spanned a wide range of vintages, prices, and types – mountain, road, comfort, commuter, BMX, tandems, recumbant, kids, unicycles – and included a penny farthing (high wheel bike) one year. Related items include parts, clothing, trailers, and racks.

Sellers should bring their items they wish to sell to Sport Systems on Thursday and Friday. While Volunteer Appraisers are available to advise about pricing, Sellers ultimately set the prices they want. The items will be checked-in – tagged and logged – by BikeABQ Volunteers. Once an item is tagged, the price is non-negotiable. All items are stored at Sport Systems until Sale Day.

The sale on Saturday is handled by BikeABQ Volunteers and Sport Systems' staff. First, early Saturday morning the main area of the Sport Systems' parking lot is fenced off for the sales area

and bike racks and tables are set up. Then, all of the bikes and parts are brought out and arranged to make finding particular types of items easy. During the sale, knowledgeable Volunteers and Staff are available to assist shoppers. Purchases are made at the Sport Systems cash registers.

The cost to sell items is a \$1 charge for each item tagged plus a commission on sold items. The Seller receives 82% of the sales price on sold items. BikeABQ keeps an 18% commission and utilizes these funds in its efforts to make Albuquerque a more bicycle friendly city. The tag charge is collected when items are checked in to the sale. The commission is automatically deducted from the proceeds check for sold items.

Sellers need only return on Saturday between 4pm and 6pm to either pick up the check for sold items or claim their unsold items. Sellers (or their representative who has the claim tickets) MUST pick up their check for sold items and / or their unsold items on Saturday, April 28 between 4pm and 6pm. We do not have storage available to hold items. Any items not picked up are considered donations to BikeABQ.

Donations are definitely welcome and are tax-deductible.

Frequently Asked Questions about the Bike Swap:

Q: Do I personally sell my bike or item?

A: No. Items are checked in, tagged, and safely stored for the two days prior to the sale. On sale day, bikes and items are grouped by type and organized in the sale area. Knowledgeable Volunteers and Staff assist Buyers to find their ideal bike or accessory.

Q: Are the prices negotiable?

A: No. When the item is tagged, the Seller determines the price and it is fixed. There is no negotiating.

Q: Are there "kids" bikes for sale?

A: Probably, BUT each year what is for sale is determined by what Sellers bring in. Usually there are a number of bikes for children and youth.

Q: I have items I would like to donate. How do I do this?

A: We greatly appreciate donations. Please bring them on Thursday or Friday. We plan to have a Greeting station outside in front of the store. Let the Volunteers there know you would like to make a donation. They will have a tax-deductible donation form for you, if you want it. You can leave your items there, you will not need to proceed to the Check in station, unless you also have items you wish to sell. You do not need to set prices for donated items.

Q: Are there bike trailers for carrying children for sale?

A: Usually, but each year is different, depending on what Sellers bring in.

Q: Are there bike racks (for carrying my bike on my car) for sale?

A: What is for sale each year varies, but usually there are. Note: Car-mounted bike racks vary. It is helpful to know what model and make of car you plan to use the rack on, so you can choose appropriately.

Q: What happens to unsold items at the end of the sale?

A: Most unsold items are claimed by the person who originally put them in the sale. However, at the end of the day, some people decide to donate items.

Q: What happens to donated items?

A: Items that are donated before the sale are priced and placed in the sale along with all other items. 100% of the proceeds of sold donated items go to BikeABQ to help support our mission. At the end of the sale, with few exceptions, unsold donated items are given to other non-profit groups to help their mission. Two groups that have received these unsold donated items in the recent past include Esperanza Community Bike Shop and the Duke City Wheelmen.

Q: I know my item sold. Can I pick up my check early?

A: No. Checks will be ready starting at 4pm.

Q: Do I have to pick up my check or unsold items on Saturday?

A: Yes, but if you will not be able to return, give your claim tickets to a representative (family member or friend) who can pick up your check for sold items and / or your unsold items on Saturday, April 28 between 4pm and 6pm. We do not have storage available to hold items.

Q: I want to buy a bicycle at the swap, but I'm not sure which to get.

A: There will be knowledgeable Volunteers and Staff in the bicycle sales area to help you. They will ask about what type of riding you want to do (trail riding, commuting, etc.), how much you want to spend, and other questions to help get an idea of what would work for you. They can advise about bike fit and answer questions you may have.

Q: After I select a bike to buy, what do I do next?

A: Look for the Bike Corral line sign. The Bike Corral is a holding area where bikes and large items that people want to buy are held while they go to the register to pay. So you don't take the large items in the store, just the tags you will be given when you check in at the Bike Corral. After you pay for your purchases, take your register receipt back to the Bike Corral to claim your items. Keep your receipt handy, because you will need to show your receipt and all items purchased to the Volunteer at the Exit Receipt Check.

Q: How long will a bike be held at the Bike Corral?

A: The Bike Corral will hold items for a limited time until you pay for the purchase. You will be told how long that is – it is set to make sure you have plenty of time to shop and pay at the register inside. Once you pay for your items, if you need more time before taking them home: go back to the Bike Corral, show your receipt to the Volunteer so your items can be marked “Paid”, and let the Volunteer know about when you will return to pick up your purchases. Plan to pick up all items by 3pm. Note: A bike or items brought to the Bike Corral and not picked up or marked as “Paid” by the end of the initial hold time, will be returned to the sales area.

Q: How can I volunteer to help with the Bike Swap?

A: Email BikeSwap@BikeABQ.org Please include your name, what day or days you are available (Thursday, Friday, Saturday). We will email you and see what we can work out with the Volunteer schedule. Email early because shifts do fill up.